

LANSE MINKLER
 Department of Economics
 University of Connecticut
 Storrs, CT 06269

CURRENT POSITION

Associate Professor, Department of Economics, 1995- present.

EDUCATION

Ph.D. Economics, University of California-Davis, 1988.
 B.A. Economics, University of California-Berkeley, 1981.

RESEARCH

Economic Rights, Alternative Economic Decision-making, Economics of Organization

PUBLICATIONS

A. Books

The State of Economic and Social Human Rights: A Global Overview (Editor), Cambridge: Cambridge University Press, 2013.

Integrity and Agreement: Economics When Principles Also Matter, Ann Arbor: University of Michigan Press, 2008.

Economic Rights: Conceptual, Measurement, and Policy Issues (Co-edited with S. Hertel), Cambridge: Cambridge University Press, 2007.

B. Refereed Articles

"The Cost of Economic Rights in the US," *Journal of Human Rights* 10(1), 2011.

"On the Indivisibility and Interdependence of Basic Rights in Developing Countries," (with Shawna Sweeney), *Human Rights Quarterly* 33(2), 2011.

"Economic Rights and the Policymaker's Decision Problem," *Human Rights Quarterly* 31(2), 2009.

"Shirking and Motivations in Firms: Survey Evidence on Worker Attitudes," *International Journal of Industrial Organization*, 22, 2004.

"Religious Identity and Consumption" (with M. Cosgel), *Review of Social Economy*, 62(3), 2004.

"Lying, Integrity, and Cooperation" (with T. Miceli), *Review of Social Economy*, 62(1), 2004.

- "Rationality, Integrity, and Religious Behavior" (with M. Cosgel), *Journal of Socio-Economics*, 33, 2004.
- "Agency and Transaction Cost Determinants of Corporate Finance: A Synthesis," (with J. Vilasuso), *Journal of Economic Organization and Behavior*, 44, 2000.
- "The Problem with Utility: Towards a Non-Consequentialist/ Utility Theory Synthesis," *Review of Social Economy*, 57, 1999. (Winner of the Helen Potter Award from the Review of Social Economy).
- "Legal Institutions, Environmental Protection, and the Willingness-to-Accept Measure of Value," *Ecological Economics*, 28, 1999.
- "Dualism, Dialogue, and Organizations" (with M. Cayer), *Journal of Socio-Economics*, 27, 1998.
- "Willingness-to-Accept Versus Willingness-to-Pay Measures of Value: Implications for Rent-Control, Eminent Domain, and Zoning" (with T. Miceli), *Public Finance Quarterly*, 23, 1995.
- "Transfer Uncertainty and Organizational Choice," (with Thomas Miceli), *Advances in the Economic Analysis of Participatory and Labor Managed Firms*, 5, 1995.
- "Asset Specificity and Vertical Integration in Franchising," (with Timothy Park), *Review of Industrial Organization*, 9, 1994.
- "The Problem With Dispersed Knowledge: Firms in Theory and Practice," *KYKLOS*, 46, 1993. **Reprinted** in Lazaric, N. and E. Lorenz (Eds.), Knowledge, Learning, and Routines, Edward Elgar, 2004.
- "Evolution and Organizational Choice in 19th Century Britain," (with Michael Everett), *Cambridge Journal of Economics*, 17, March 1993.
- "Knowledge and Internal Organization," *Journal of Economic Behavior and Organization*, 21, 1993.
- "Why Firms Franchise: A Search Cost Theory," *Journal of Institutional and Theoretical Economics*, 148, 1992. **Reprinted** in Ricketts, M. (Ed.), The Economics of Modern Business Enterprise, Edward Elgar, 2008.
- "An Empirical Analysis of a Firm's Decision to Franchise," *Economics Letters*, 34, 1990.
- "Property Rights, Efficiency and Labor-Managed Firms," *Annals of Public and Cooperative Economics*, 60, 1989.

C. Non-Refereed

“Honesty,” in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Edited by Morris Altman, Praeger, Forthcoming.

“Human Rights and Decision-Making,” in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Edited by Morris Altman, Praeger, Forthcoming.

“Reasons,” in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Edited by Morris Altman, Praeger, Forthcoming.

“Introduction: Why Economic and Social Human Rights?,” in *The State of Economic and Social Human Rights: A Global Overview* (Editor), Cambridge: Cambridge University Press, 2013.

“Economic Rights: The Terrain” (with S. Hertel) in *Economic Rights: Conceptual, Measurement, and Policy Issues* (Co-edited with S. Hertel), Cambridge: Cambridge University Press, 2007.

"Preference Pollution and Other Murky Motivations: A Review Essay," *Review of Social Economy*, 62(2), 2004.

"Social Economics and Industrial Organization," in E. O'Boyle (Ed) Teaching the Social Economic Way of Thinking, Edwin Mellen Press, 2000.

D. Book Reviews

Review of Human Rights and Structural Adjustment, by M. R. Abouharb and D. Cingranelli, *Human Rights and Human Welfare*, 2009.

Review of Economics for the Common Good, by M. Lutz, *Review of Social Economy*, March 2001.

Review of Market and Non-Market Hierarchies: Theory of Institutional Failure, by C. Pitelis, *Journal of Economic Literature*, 31, 1993.

Review of Economic Approaches to Organization, by S. Douma and H. Screuder, *Journal of Economic Behavior and Organization*, 20, 1993.

UNPUBLISHED

A. Working Papers

“The Role of Constitutions on Poverty: A Cross-National Investigation,” (with Nishith Prakash), January 2015.

“Does Constitutionalizing Economic and Social Human Rights Promote Their Fulfillment,”
(with Elizabeth Kaletski, Nishith Prakash, and Susan Randolph), 2014,
<http://econpapers.repec.org/paper/uctecriwp/23.htm>

“Do Constitutions Matter? The Effects of Constitutional Environmental Human Rights
Provisions on Environmental Outcomes” (with Chris Jeffords), 2014,
<http://econpapers.repec.org/paper/uctuconnp/2014-16.htm>

“Managing Moral Motivations,” 2003 <http://ideas.repec.org/p/uct/uconnp/2003-06.html>

REFEREE EXPERIENCE

American Journal of Economics and Sociology; Annals of Public and Cooperative
Economics; Brill Academic Publishers; Cambridge University Press; Eastern Economic
Journal; Ecological Economics; Economic Journal; Forum of Social Economics; Journal of
Economic Behavior and Organization; Journal of Economic Education; Journal of
Institutional and Theoretical Economics; Journal of Human Rights; Journal of Socio-
Economics; North American Review of Economics and Finance; Review of Industrial
Organization; Review of Social Economy; Routledge

EXTERNAL REVIEW FOR TENURE AND PROMOTION

University of Missouri-Columbia

PRESENTATIONS

American Economic Association; Association of Social Economics; Eastern Economic
Association; European Group for Organizational Studies; International Association for the
Economics of Self-Management; Marquette University; New York University; Providence
College; Society for the Advancement of Social Economics; University of Connecticut
(Agricultural and Resource Economics; Economics; Human Rights; Philosophy); Wesleyan
University; West Virginia University

MAJOR ADVISOR FOR PH.D STUDENTS

Michael Casson (2002); Tricia Tack (2002); Pappé Ngom (2003); Chris Jeffords (2012)

COURSES TAUGHT

Undergraduate: Economic Rights; Essentials of Economics, Principles of Microeconomics,
Intermediate Microeconomics, Industrial Organization, Economics of Organization, Beyond
Self-Interest, Philosophy and Economics.

Graduate: Economic Rights, Industrial Organization, Economics of Organization, Beyond
Self-Interest.

PROFESSIONAL

Director of Socio-Economic Research, Human Rights Institute, 2004-2011
Co-founder, Economic and Social Rights Research Group, 2004
Associate Editor (2003-2005), *Review of Social Economy*
Board of Editors (2000-2003; 2014-), *Review of Social Economy*